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TO:

Mike Mahan

DATE: March 18, 1991

Arun Sinhah

FROM:

Beth Moral Marianne Nawrocki Un

SUBJECT:

Commander Direct Marketing Program

Attached: is a recap of issues and ideas discussed in last week's vvideo conference with Leo Burnett regarding the 1991 Commander direct marketing program. Prior to issuing direction to the agency, we'd like your feedback on this conceptual outline of the program. In addition, we will begin too further evaluate the 500M unknown filter names on the database.

Please ffeel free to give us a call. Thanks.

EM/jr

cc: E. Merlo

K. Miller

J. Spector

1602071

command